Family Owned Businesses

Firm grows over 1.9 million s/f and 16 suburban office properties throughout the Garden State

Bergman Real Estate Group enjoys long history of second generation of success in New Jersey

WOODBRIDGE, NJ — What started as a one-off purchase in Houston, Texas 33-years ago, Bergman Real Estate Group has grown into a 32-employee-strong firm with over 1.9 million s/f and 16 suburban office properties throughout the Garden State.

This year marks thirty-three years since Jerome Bergman bought that first property, as he and his sons, Michael and Steven, worked tirelessly to grow the family-owned and managed real estate business into the full-service firm it is today.

Michael Bergman

Michael Bergman, CEO and president; Jerome Bergman, chairman; and Steven A. Bergman, chief operating officer.

"An incredible amount has changed in real estate since we started our company," said Michael Bergman, CEO and president of Bergman Real Estate Group. "We've experienced the highs of the late '90s through the mid- 2000s, the lows of the 2008 recession, and the steady growth since, and now a pandemic. We continue to evolve and adapt and have come out stronger and more experienced for it."

To date, the firm has successfully bought and sold commercial properties with a combined market value in excess of $600 million. The firm has created several key strategic partnerships as well as establishing strong relationships with local lenders, mortgage brokers, investment sales and leasing brokers and professional service providers.

Bergman adheres to a disciplined core investment philosophy focused on conservative underwriting, conducting thorough due diligence; and aggressively implementing specific leasing and management strategies."We have a unique approach in that we involve our investor partners and lenders early on in the process," Michael Bergman said. "This assures a smooth, quick transaction later down the line."

With this strong network of partnerships and decades of hands-on industry experience, Bergman Real Estate Group is well-positioned to address new challenges to New Jersey's office market: getting tenants back-to-work safely and embracing suburban locations with the class A building amenities expected of the growing millennial workforce.

The recently launched 'Bergman Cares' initiative has been well received. The program promotes safety-oriented property enhancements and social distancing programs for our tenants within the Bergman portfolio.

With the ever-changing size requirements of corporate offices and an increase in demand for safety, Bergman Real Estate Group is well positioned for growth as the firm has expanded its 'Bergman Cares' program with new, modern amenities to remain competitive for tenants."For us, the reward is to safely create that value and lifestyle enhancements of a property that the modern workforce demands," Michael Bergman said.

The Bergman family's in-depth real estate management experience, clear market strategy, and strong partnerships have defined their success, and will continue to enforce their strong lead in the years to come."We are entrepreneurial in our way of thinking, and that's been key to our success," emphasized Michael Bergman. We are looking forward to the opportunities that lie ahead and continuing to grow our company." **MAREJ**